



N.S. abcCh.  
**PINEWOOD**  
**LAZARUS**  
**COMFORTH ZION**  
**OFA EXCELLENT**

HOME OF THE ORIGINAL SPECTACULAR

# Shiloh Shepherds

## ZION KENNEL

Breeding Better Dogs

EXCLUSIVELY SINCE 1962

TINA & LISA BARBER (716) 493-5747 or 493-3135  
 5015 SHEARING ROAD, GAINESVILLE, NY 14066

### POLICIES AND PRICES

UPDATED AND REVISED AS OF 12/99



G.V. abCh. BIONIC  
**BLACK SMOKE**  
**OF ZION, CGC**  
**OFA GOOD**

1. **PRICING POLICY:** Each litter is evaluated individually and priced according to quality. We take into consideration the pedigree, (# of Champions in the first 7 generations), production performance of both the sire and dam, previous progeny evaluation at maturity (LMX as well as individual), hip history, etc. **Our goal is to produce the TOTAL dog, worthy enough to be called a Shiloh Shepherd.** We breed to produce giant size, outstanding "working" temperaments with (stable-confident) qualities for Schutzhund, herding, obedience, agility, SAR etc. We continually strive for superior intelligence, great hips and correct conformation as per the ISSR breed standard.

A) **PET QUALITY:** Puppies are selected from any of the litters below, that may produce one or more puppies that have a **DISQUALIFYING FAULT** that could make the puppy **UNSUITABLE** for Breeding or Showing. Such faults could consist of anything that the Breed Warden/breeder feels should not be passed on to future progeny. We may consider such items as: over/under bite, extremely heavy ears, long muzzles with inadequate stops, small size with very fine bone, short-hook-gay tails, etc. as very serious faults as per the Breed Standard. Each puppy is evaluated individually and the fault will be listed on the guarantee making this puppy exempt against **that fault only** but the puppy is still guaranteed against all other items listed.  
 ALL "PET QUALITY" PUPPIES ARE SOLD WITH NON-BREEDING (BLACK/WHITE-"N") PAPERS ONLY FOR.....\$750

**UPGRADEABLE (non-faulty) PETS, that can receive ORANGE papers at one year are sold for.....\$950 for non- champion Sire/Dam) - higher quality champion lines are priced at .....\$1250**

B) **"NEW-BLOOD"--RED/WHITE:**  
**NB1--**are the first generation out-crosses. These pups are **extremely healthy**, full of hybrid vigor! Although some may be a bit smaller in size, most will reach the minimum standard requirements, and possess EXCELLENT "working" (Sch, S&R, TD, etc.) aptitudes with strong hips. **TOP PET QUALITY, (see below\*) Non-breeding pups, with B/W papers are sold for.....\$900**  
**Any specially selected pups for future breeding are sold on C/O only for..... \$1500** (NO discounts apply)  
**NB2--**have all the above qualities, along with a strong size increase. They possess the best of both worlds! **Up-gradeable TOP QUALITY pets are...\$1200.** Specially selected breeding prospects on co-ownership ONLY (no discounts apply) are .....\$1700  
**NB3 -** The **ULTIMATE** generation, that will still maintain VIGOR, without LOSS of size! **They also posses the strongest LMX data, with EXTREMELY STABLE temperaments, and EXCELLENT working qualities, etc., NON-BREEDING (up-gradeable) TOP QUALITY PETS are sold for \$1500.** Specially selected breeding prospects. on co-ownership ONLY are... **\$2000**

**4<sup>th</sup> generation pups born with only a small percentage of "New Blood" are sold with B/W or ORANGE papers only, as per the Policy and Prices for all other Shilohs.**

**\* Please Note: The above prices are based on linebred-outcrossed breedings to specially approved and imported ALTDEUTSCHE SHAEFERHUNDE progeny. ANY OTHER "NB" breeding done will be sold as "experimental" only. Each NB litter is personally evaluated by the Breed Founder!**

*Show Quality Guarantees are available in each R/W category listed above for an additional \$1000.*

E) **ORANGE/ORANGE/GOLD:** Non Champion bred puppies are produced from the BEST QUALITY stock with the LARGEST POSSIBLE SIZE!! The offspring from such litters are judged individually and the best specimens are placed in Show/Breeding homes. They are fully guaranteed to be exceptional representatives of the Breed. Males will EASILY reach the 30" plus size and females will range up to 28" and LARGER!! These future potential CHAMPIONS CAN BE FULLY GUARANTEED AGAINST ANY FAULTS THAT WOULD PREVENT THEM FROM BEING SHOWN! Best specimen pups are sold with "ORA" papers only, for not less then.....\*\$1750  
**Even though breeding and showing is encouraged, it is not a mandatory requirement for future owners of these pups.**

**Please note: The availability of “NON-CHAMPION” puppies is very rare, please call to confirm if and when such a litter would be available.**

F) **CHAMPION GOLD/ORA:** Puppies with 7 or more champions and/or puppies from our 4<sup>th</sup> generation NB lines that possess 3 or more titled Shiloh Champions with at least one of them being the sire or dam (or both) are considered to be the **ULTIMATE QUALITY POSSIBLE!!** These dogs have proven themselves in the registry as well as the SHOWS. They possess the strongest gene pool possible to produce the **MOST** awesome Shilohs, as close to perfection as can be attained!! Specially selected offspring from such breeding are fully guaranteed to be **EXCELLENT SPECIMENS** of the breed and should themselves be bred and shown. (Remaining littermates will be reduced to (ORA) breeding or Pet Quality only as per Items C or A. **THEREFORE PRICING ON THESE SHOW QUALITY PUPS STARTS AT .....\*\$2,500.**

**This price is increased by \$250. For EACH ADDITIONAL (ISSR) CHAMPION listed in the puppies pedigree as per the Breeders Code: \*LESS THE APPROPRIATE — UP TO 55% — DISCOUNTS\***  
**\*C/O –50%, \*B/A – 25%, \*Repeat Customer –20%, \*Pre-Pay –10% (or 5% if after birth), \*SSDCA, Inc. member –10%**

E) **UPGRADES** on RED or ORA puppies sold as B/W-U must be done BEFORE permanent papers are issued. A separate ISSR, application must be submitted with your breeder’s (and the Breed Warden’s) approvals. We require that you contact us to arrange for the additional (the difference in original prices paid plus 10% per month) payment and full examination of your puppy.

2. **GUARANTEES:** All puppies are sold with a complete detailed guarantee, protecting your investment. The extent of our guarantee depends on the quality of the puppy you chose. Your copy will contain all the important information about your puppy, plus it will specify if you have purchased an Non-upgradeable (faulty) B/W “N” PET or an Upgradeable Top Quality (B/W) Pet or a Breeding or Show Quality GOLD, ORANGE, RED NB1-2 or 3 Shiloh Shepherd of Distinction!

A) **Non-Upgradeable PET** quality dogs are covered against crippling dysplasia for up to 2 years. All puppies are also fully guaranteed against any hereditary **TEMPERAMENT FAULTS!** We consider a Sharp-Shy (coward) or Over-Sharp (vicious) dog as unsuitable, and recommend it be destroyed after a 90 day in kennel evaluation is completed (Board and Vet bills will be the responsibility of the owner). Destroyed dogs will be replaced with a pup of equal value or a higher quality pup may be purchased by paying the difference. Your guarantee lists the actual price originally paid. Full credit may be applied, within one year of the return/disposal of the original puppy. The actual disqualifying show “fault” will be clearly explained and listed on your guarantee.

B) **BREEDING AND UPGRADEABLE PET QUALITY:** Prospects are fully covered against **HIP DYSPLASIA** and **FAULTY TEMPERAMENT**, and we give you **FURTHER DETAILED** protection against **gunshyness-oversensitivity-timidty**, etc. Your dog must possess the sound mind & body necessary to complete his/her temperament requirements for registry. We strive for superior intelligence, with a stable-fearless-outgoing “personality.” Any dog unable to pass the ISSR temperament (or ANY other) requirements for registry will be replaced with a better quality pup. These pups are the **ULTIMATE** quality stock recommended for breeding, we expect huge size and the best possible hips from this preferred stock, therefore we want to protect the future quality of this breed by providing an extensive guarantee!

C) **GOLD-ORANGE-RED SHOW QUALITY:** We guarantee all the above, PLUS you will also be covered against **hanging ears, monorchism/cryptorchism, and overshot or undershot bites!** Not only do we guarantee that you will have an excellent specimen of the breed with **NO DISQUALIFYING** faults, but we **ALSO GUARANTEE** that your dog (properly handled) **CAN ATTAIN HIS/HER CHAMPIONSHIP** with a minimal amount of effort! These puppies possess an impressive (**FULL OF CHAMPIONS**) pedigree, the end result of **nearly 40 years of research and breeding** (type-line-inbreeding - outcrossing) hundreds of dogs, holding back and working with **ONLY** the **BEST** lines Shiloh (kennels) has created! Any dog over 3 years of age (shown in 12 show clusters) **without** attaining **CHAMPIONSHIP** points will be replaced with a better quality pup.

3. **CO-OWNERSHIP:** Limited co-ownership’s will be available to anyone wishing to start a breeding program. Only **TOP QUALITY SHOW** and **BREEDING** quality bitches will be available to approved (ISSR Licensed) homes only.

A) All bitches purchased on co-ownership will carry our name until the contract is fulfilled (Please see separate co-ownership contracts.)

B) All bitches on co-ownership must reside within an 80 mile radius of Zion Kennel **EXCEPT FOR ESTABLISHED (ISSR) BREEDERS.**

C) Zion Kennel reserves the right to refuse any co-ownership sale to unqualified buyers that we feel will not be breeding to **IMPROVE** the Shiloh breed, or are not interested in Showing their dogs!

**All potential co-owners MUST be members of the SSDCA, Inc, and signers of the Breeders Code of Ethics!!!**

3. **BREEDERS AGREEMENTS:** Any NB 1-2-3 Top Show Quality Males purchased from Zion Kennel must carry our name as co-owners, unless sold to approved well-established ISSR licensed breeders. Furthermore you will be asked to become a

**member of the SSDCA, Inc. and sign the Breeders Code of Ethics and a separate B/A contract that states the following requirements :**

- A) You agree to show the said male, at any show within a 100-mile radius of your home as often as possible.
- B) You agree **NEVER** to breed this dog to any bitch **without prior** approval from Zion Kennel!!! Pictures of the ISSR registered bitch, along with a detailed 5-generation pedigree, must be sent to Zion Kennels for approval-prior to any breeding by the B/A male!
- C) **You may retain all stud fees paid for service to approved bitches. Zion Kennel reserves the right to 3 Free Stud Services to be provided by your B/A male to any bitches, on lease, owned or co-owned by Zion Kennel, partners or V.I.B.'s.**

**5. STUD SERVICE: Is available only to **APPROVED** top quality ISSR registered bitches as follows:**

- A) **GOLD/ORANGE/RED PAPERED MALES** LESS THAN 2 YEARS OF AGE WITH LESS THAN 4 PROVEN BREEDINGS MAY still possess questionable genetic information necessary to create the best possible gene pool combinations in order to produce the best possible progeny. Therefore such males are reasonably priced until all "TEST" breedings are complete. If the male does not have any show titles as of yet; his service is \$750. If he has championship points, or if he is a finished champion services are \$1000.

If he is an approved (NB) Altduetche Schaeferhunde, his services start at \$1000.

\*PROVEN PROGENY MUST have reached at least 1 year of age and passed all of the registry requirements!!

- B) **PROVEN males** are rated by their individual accomplishments as well as that of their progeny. If he has produced 3 or more champions, his service is \$2000. If he is a champion and has produced 3 or more champions his service is \$2500.
- C) **Top Champion (ROM)** proven stud fees will increase depending on the number of successful Champion progeny produced. Example: a G.V. or N.S Ch. stud that has produced at least 1 G.V., or 3 N.S., or 12 or more Champions will be priced at no less than \$4500.
- D) All stud fees include 5 days of free board plus at least 2 guaranteed ties, or 2 natural AI's. An additional \$75 will be charged for airport pick up and delivery of any bitch being shipped in plus \$10 per day for any additional days the bitch has to be kept at Zion Kennels. Any approved Vet expenses will be the responsibility of the bitch owner.
- E) SEMEN Shipment is now available. The bitch owner is responsible for LH testing on their bitch plus semen kit and shipment. All fees must be paid in full, prior to service. We guarantee 1 live puppy, in the event that bitch fails to conceive, a free repeat service will be allowed. *All fees and expenses must be paid in full prior to service.*

**CO-OWNERSHIP BITCHES WILL NOT BE CHARGED A STUD FEE, BUT ALL SHIPPING AND ADDITIONAL EXPENSES WILL BE THE RESPONSIBILITY OF THE BITCH OWNER.**

**6. RESERVATIONS: Since the demand for our puppies is usually much greater than our supply, we strongly recommend that you reserve your puppy early! Our litters are usually sold out 3-10 months prior to birth.**

- A) A \$400 deposit on a puppy will hold your pick position for **10 Business Days!** After that time, the deposit will automatically be "bumped" down the list as prepayments come in. **EXAMPLE:** If you send a deposit in January for a specific pup that's due to be born in May, you would probably have **FIRST PICK, if the balance is not paid within the first 10 Days and someone else sends in a full payment, you will then be dropped to Second Pick, and so on, (Only prepayment will guarantee your position!)** You also receive a **FULL 10% DISCOUNT** on all pups prepaid prior to birth! (No discounts on NB pups).
- B) In the event that you have prepaid for a puppy and choose not to take it, but go on to the next litter the same principle is applied. You will maintain your place on the next litter. We will continue to work with you until we are able to **MEET YOUR EXACT REQUIREMENTS!**  
**UNDER NO CIRCUMSTANCES WILL CASH BE REFUNDED!**
- C) If you agree to take a certain pup but fail to do so when it is ready for shipment, you will be charged a \$75 Special Handling Charge in addition to a weekly board charge of \$50 for each week that the pup remains at the kennel until shipping.
- D) If we have a pup that meets your requirements and have held it for you until shipping time and you then decide, for whatever reason, that you prefer to wait for another litter, you will automatically forfeit the \$400 deposit- but any additional monies which have been paid will be credited toward the next litter.

We constantly strive to meet your **exact requirements** and we may change you over to another litter if we feel that you would be getting a higher quality pup. In most cases we UPGRADE **peoples choices to the higher priced litters** if they have been on the books for a while and still have not received the **exact puppy they want**. Our goal is to provide each new owner with a puppy they can enjoy for years to come!!

**\*PLEASE NOTE:** No personal checks will be accepted unless presented 30 days prior to scheduled shipment or “pick up” of your puppy. **Late payments- received less than 10 days prior scheduled shipment will delay** the shipping date of your puppy, and you will be responsible for the additional \$75 penalty charge - as per section 8 of our Policies and Prices sheet! Thank you for your cooperation.

**7. SELECTIONS:** All puppy selections are based strictly on a priority basis. Simply--**the first prepayment** in on a particular litter, **receives 1st pick** puppy. Second prepayment received gets 2nd pick, etc. (See section 6 for prepayment priority and discounts.)

A) At 5-7 weeks of age pictures are taken of the pups and sent to the prospective new owners, along with our recommendations as to personality (type of temperament), future color, size, etc. **Any change in the original selection must be made at this time. Final confirmation must be provided immediately after the LER is completed.**

B) In the event that you are not satisfied with the sex, color, coat, etc. of the available pups in the litter you originally selected, you can have your payment transferred to the next available litter in your category. This usually means a longer waiting period, but a much better “selection” position. This transfer is only done once- - or at our discretion.

**PLEASE NOTE:** You will be on “automatic standby” in the event a transaction is not completed on another puppy in your category.

**8. SHIPPING:** Most of our pups are shipped out via PDQ (Priority Count to Counter). The specific Airline Company we use will depend on scheduled flights in your area. Ten days prior to scheduled shipping the full \$350 (includes FDA approved crate, Veterinarian’s Health Certificate etc,) must be prepaid to Zion.

A) You will be notified of the approximate shipping date (changes are only made in the event of harsh weather conditions -most shipments are sent out exactly as stated.)

B) All puppies are shipped out between 8-9 weeks of age with complete “shots and worming” history along with a health certificate and complete nutritional /feeding instructions.

C) The balance due (final payment) on your puppy plus shipping charges **MUST** reach us **10 DAYS PRIOR TO** scheduled shipping date

**PLEASE NOTE:** No personal checks will be accepted as final payment. Any NSF checks returned to us will be considered as “Non Payment” for the said pup and any prior payments or deposits will be automatically forfeited.

D) In the event your payment does NOT reach us in time and scheduled shipping has to be postponed, we will regretfully have to charge you an additional \$75 and \$10 a day board, for “Special Handling” arrangements to be made.

E) In the event you are unable to pay the balance due on the pup you selected, you may chose to forfeit your deposit or make “time payments”. You will be charged \$50 per week for each week the shipment is delayed plus the \$75 “ special shipping” fees.

**Please Note:** Under no circumstances will any puppy be “held over” for more than 4 weeks. If total balance plus all other charges are unpaid at that point, all funds paid on such puppy will be automatically forfeited! No refunds will be made, or credit slips provided.

F) During periods when the weather conditions range above 45° but below 85° you can choose to have your puppy shipped out as Freight Cargo Collect. You are expected to pay shipping charges directly to the airline handling the shipment of your pup. You may choose to ship your own proper sized-airline approved crate to us or purchase one directly from the airline. Most airfreight charges (with crate) run about \$200-\$300. **\*\* All shipments to foreign countries must be “prepaid” in advance. We also charge for “special arrangements” that have to be made through consulates etc.**

**9. REPEAT BUSINESS:** Is always appreciated and all of our **repeat customers receive a 20% discount on ANY additional puppy purchased at any time.** **Note:** This discount DOES NOT apply to adults, trained protection dogs, or dogs purchased on co-ownership or breeder’s agreement contracts.

**10. QUANTITY DISCOUNTS:** Are available to anyone wishing to make large purchases. **WE DO NOT SELL “LITTER” LOTS!** We do sell groups of puppies from a variety of litters to be shipped out together or in intervals as per contract agreement.

A) We provide the base 20% discount for any purchases of up to 4 pups (The first pup selling at full price).

B) On any purchase of 5 or more pups, purchased at the same time, we provide a full 25% discount (First pup selling at full purchase price).

11. **COMMISSIONS:** We feel strongly that our customers (VIBs excluded) should receive proper recognition for their efforts on our behalf! We are glad to pay a 10% commission to any of our customers that refer their friends, etc., to us and there is a resulting sale. (Please insist that your friends mention your name when contacting us to insure that you get full credit for the sale.)

- A) All commissions are paid in CASH and sent out within 10 days from the time of sale. (Verification of referral must be provided.)
- B) Or you can take a 20% credit on any purchase of up to \$4000. This includes puppies, adults, stud services, etc.
- C) For any purchase made over \$2500 you will receive a 5% commission
- D) All commissions are based on the actual price paid by your referral. As an option your commission may be applied instead as a discount to your referral's total purchase price at the time of sale. (VIBs excluded.)

12. **GUARANTEED REPLACEMENTS:** All Shiloh pups are sold with a full guarantee. Please read your copy carefully. If a replacement is to be made due to a genetic defect, the conditions of the guarantee must be met. Additional clarification as follows:

- A) No replacement will be made, or credit given to anyone that has their dog destroyed or makes it unavailable for autopsy by a veterinarian that both parties agree upon. No credit slips will be given to anyone that cannot prove (with receipts) that nutritional guidelines established by Zion Kennels, at time of purchase, were followed to their fullest.
- B) Credit slips will be given for the original amount paid, after your guarantee receipt is presented and verified by Zion Kennel records.

**UNDER NO CIRCUMSTANCE WILL CASH BE REFUNDED.**

- C) You may use your credit slip towards the purchase of any Shiloh pup, or Adult available. In the event you chose a more expensive one, the cash difference must be paid to Zion Kennel.
- D) All deposits and credit slips will be held on the books for a maximum of 90 days. If you chose not to use your credit slip or refuse to pay the balance of purchase price on an animal you have selected, you automatically forfeit all claims.
- E) In the event a puppy is unavailable, Zion Kennel will extend your slip until such time as a puppy, in your category is available. (The extension may be renewed every 90 days by written request.)
- F) Zion Kennel reserves the right to refuse any further extensions if you fail to accept a particular puppy that you requested us to hold for you. If arrangements cannot be made to ship your pup, or you refuse to pick him/her up at 8 weeks of age, you will be responsible for any additional board charges. (Refer to Policy 6 & 8).

Our interest in you does not end with a "Sale" - it only begins there! We want to do ALL that we can do for you to help you bring your very special dog to his/her full potential! Newsletters, seminars and Homecomings are provided for all Shiloh owners through the Shiloh Shepherd Dog Club of America, Inc. Please plan to join us now and become an active member of the Shiloh Family!

I have read and understood the above Policies, and choose to enclose a \$ \_\_\_\_\_ deposit/downpayment for:

Male  Female  plush  smooth out of (Sire): \_\_\_\_\_ (Dam): \_\_\_\_\_

Position \_\_\_\_\_ Quality \_\_\_\_\_ Upgrade? \_\_\_\_\_ Color \_\_\_\_\_ Temperament \_\_\_\_\_

Name: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

SSDCA Club Member: Yes No As Of: \_\_\_\_\_ Number and Expiration Date: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Specific Requirements/Comments:

**Please sign and return original copy and keep a copy for your records!**